

MONTHS OF SUPPLY-MARCH 2024

MARKET	ACTIVES MAR 2024	ACTIVES MAR 2023	ACT % DIFF	UNITS SOLD MAR 2024	UNITS SOLD MAR 2023	% DIFF	MOS	MTD AVG SALES PRICE	% Diff MOM	YTD AVG SALES PRICE	% Diff YOY	DOM/MOM %
NOVA	2042	2337	-13%	2047	2310	-11%	1.0	\$784k	8.5%	\$759k	9.4%	17/-23%
Alexandria City	130	153	-15%	161	193	-17%	.8	\$788k	11.5%	\$772k	11.3%	13/-48%
Arlington County	224	296	-24%	176	197	-11%	1.3	\$882k	4.5%	\$857k	4.8%	27/-7%
Ashburn	126	128	-2%	104	98	6%	1.2	\$777k	4.4%	\$778k	6.8%	14/17%
Falls Church	92	87	6%	75	84	-11%	1.2	\$796k	-5.4%	\$707k	-2%	17/-29%
Fairfax County	827	932	-11%	818	960	-15%	1.1	\$839k	8%	\$819k	10%	14/-30%
Lorton	14	21	-33%	23	32	-28%	.6	\$756k	15%	\$711k	8.6%	11/+10%
Loudoun County	419	401	5%	355	365	-3%	1.2	\$844k	10%	\$799k	6%	14/-30%
McLean (22101)	95	87	9%	34	46	-26%	2.8	\$2,031M	13%	\$2,225M	25%	51/+38%
McLean (22102)	69	81	-15%	28	28	---	2.5	\$873k	-18.7%	\$980k	-1.0%	36/+44%
Prince William County	273	372	-27%	374	425	-12%	.7	\$622k	12.5%	\$593k	10.5%	17/-19%
Springfield	30	55	-45%	68	84	-19%	.4	\$677k	3.8%	\$685k	9.7%	10/-33%
Vienna	69	72	-4%	52	61	-15%	1.3	\$1,233M	-3.7%	\$1,179M	-5%	7/-71%
Woodbridge	98	108	-10%	165	178	-7%	.6	\$535K	11%	\$523k	10.6%	17/-11%
Wash DC												
Wash DC	1991	1694	18%	508	620	-18%	3.9	\$873k	8.9%	\$830k	3%	40/-5%
Capitol Hill	72	52	38%	39	39	---	1.8	\$1,072M	4.9%	\$1.057M	2%	34/-3%
Downtown	35	16	119%	8	13	-38%	4.4	\$494k	14.6%	\$569k	38.5%	34/+89%
Georgetown	63	48	31%	18	15	20%	3.5	\$2,068M	1.2%	\$2,056M	21%	54/-5%
SW Waterfront (20024)	92	43	114%	6	21	-71%	15.3	\$503k	2.6%	\$582k	-17%	33/-42%
Montgomery County												
Montgomery County	792	703	13%	720	758	-5%	1.1	\$720k	7.6%	\$704k	6.3%	20/-26%
Bethesda	103	91	13%	91	75	21%	1.1	\$1,221M	-4%	\$1,269M	11.7%	16/-43%
Chevy Chase	52	63	-17%	32	26	23%	1.6	\$1,081M	-12%	\$1,224M	1.8%	44/+5%
Potomac	57	47	21%	32	27	19%	1.8	\$1,391M	-12.8%	\$1,442M	-4%	10/-71%
Rockville	99	82	21%	112	109	3%	.9	\$689k	11.3%	\$628k	3.1%	21/-5%
Silver Spring	189	152	23%	169	196	-14%	1.1	\$483k	2.9%	\$483k	2%	18/-38%
Calvert County	123	120	3%	88	93	-5%	1.4	\$463k	-3%	\$461k	-.6%	32/-16%
Charles County	280	288	-3%	171	201	-15%	1.6	\$468k	2.3%	\$456k	5.2%	33/+3%
PG County	886	882	.5%	679	751	-10%	1.3	\$451k	6.1%	\$439k	5%	29/-19%
Saint Mary's County	139	164	-15%	93	132	-30%	1.5	\$422k	2.9%	\$412k	5.5%	25/-31%
Other VA Counties												
Chesterfield Co (SFH)	409	404	1.2%	330	353	-7%	1.2	\$466k	11.4%	\$465k	10%	23/-4%
Goochland Co (SFH)	83	91	-9%	22	32	-31%	2.7	\$803k	21.6%	\$751k	16%	22/-31%
Hanover County (SFH)	205	222	-8%	75	109	-31%	2.2	\$573k	16%	\$538k	9.6%	30/-14%
Henrico County	170	201	-15%	186	211	-12%	.7	\$482k	15%	\$458k	15.8%	23/-4%
Powhatan Co (SFH)	35	44	-21%	28	29	-3%	1.2	\$490k	3.6%	\$510k	.5%	29/-42%
Richmond City (SFH)	200	214	-7%	182	191	-5%	1.1	\$417k	7.4%	\$403k	6.7%	21/-13%

DOM/MOM-FIRST NUMBER =ACTUAL DOM/SECOND NUMBER=% INCREASE/DECREASE OVER SAME MONTH LY