

MONTHS OF SUPPLY-JANUARY 2024

MARKET	ACTIVES JAN 2024	ACTIVES JAN 2023	ACT % DIFF	UNITS SOLD JAN 2024	UNITS SOLD JAN 2023	% DIFF	MOS	MTD AVG SALES PRICE	% Diff MOM	YTD AVG SALES PRICE	% Diff YOY	DOM/ MOM %
NOVA	1748	2095	-17%	1359	1349	.7%	1.3	\$713k	7%	\$713k	7%	29/-22%
Alexandria City	105	167	-37%	107	106	.9%	.9	\$689k	2%	\$689k	2%	30/-23%
Arlington County	200	245	-18%	123	105	17%	1.6	\$803k	4%	\$803k	4%	39/-3%
Ashburn	108	103	5%	57	61	-7%	1.9	\$762k	9%	\$762k	9%	32/-18%
Falls Church	91	84	8%	58	54	7%	1.8	\$614k	-9%	\$614k	-9%	33/+18%
Fairfax County	646	768	-16%	522	552	-6%	1.2	\$764k	7%	\$764k	7%	26/-26%
Fairfax Station	7	8	-13%	2	6	-67%	3.5	\$1,022M	9%	\$1,022M	9%	36/+38%
Lorton	8	9	-11%	15	18	-17%	.5	\$625k	.8%	\$625k	.8%	56/+22%
Loudoun County	392	377	4%	222	192	16%	1.8	\$758k	1%	\$758k	1%	25/-32%
Prince William County	227	342	-34%	275	299	-8%	1.0	\$562k	9%	\$562k	9%	29/-26%
Springfield	15	40	-63%	32	45	-29%	.5	\$637k	10%	\$637k	10%	13/-52%
Vienna	60	63	-5%	32	31	3%	1.9	\$1,189M	18%	\$1,189M	18%	26/-21%
Woodbridge	79	111	-29%	110	131	-16%	.7	\$487k	9%	\$487k	9%	36/---
Wash DC	1690	1570	8%	349	352	-.9%	4.8	\$829k	5%	\$829k	5%	52/+24%
Capitol Hill	67	50	34%	12	18	-33%	5.6	\$970k	-10%	\$970k	-10%	58/+29%
Downtown	21	15	40%	3	11	-73%	7.0	\$537k	23%	\$537k	23%	3/-88%
Georgetown	51	44	16%	10	14	-29%	5.1	\$1,851M	11%	\$1,851M	11%	34/-3%
SW Waterfront (20024)	71	47	51%	10	12	-17%	7.1	\$351k	-14%	\$351k	-14%	76/-6%
Montgomery County	635	695	-9%	456	456	---	1.4	\$703k	9%	\$703k	9%	30/-12%
Bethesda	82	72	14%	45	44	2%	1.8	\$1,544M	78%	\$1,544M	78%	55/+25%
Chevy Chase	49	40	23%	15	24	-38%	3.3	\$1,386M	37%	\$1,386M	37%	37/---
Potomac	30	33	-9%	14	22	-37%	2.1	\$1,595M	1%	\$1,595M	1%	41/+17%
Rockville	81	85	-5%	46	51	-10%	1.8	\$570k	-9%	\$570k	-9%	36/-3%
Silver Spring	147	196	-25%	131	108	21%	1.1	\$478k	6%	\$478k	6%	26/-28%
Calvert County	116	143	-19%	64	70	-9%	1.8	\$428k	-3%	\$428k	-3%	34/-11%
Charles County	272	318	-15%	151	135	12%	1.8	\$437k	5%	\$437k	5%	31/-21%
PG County	941	996	-6%	514	503	2%	1.8	\$421k	3%	\$421k	3%	33/-13%
Saint Mary's County	143	177	-19%	75	76	-1%	1.9	\$389k	7%	\$389k	7%	33/-28%
Chesterfield Co (SFH)	421	341	24%	209	221	-5%	1.3	\$456k	11%	\$456k	11%	32/+19%
Goochland Co (SFH)	80	94	-15%	21	25	-16%	2.7	\$872k	52%	\$872k	52%	32/+88%
Hanover County (SFH)	178	201	-11%	58	68	-15%	1.9	\$495k	2%	\$495k	2%	32/-11%
Henrico County	193	199	-3%	128	185	-31%	.8	\$444k	15%	\$444k	15%	20/-9%
Powhatan Co (SFH)	39	53	-26%	30	22	36%	1.4	\$500k	1%	\$500k	1%	32/-22%
Richmond City (SFH)	189	211	-10%	118	112	5%	1.0	\$385k	13%	\$385k	13%	24/---

DOM/MOM-FIRST NUMBER =ACTUAL DOM/SECOND NUMBER=% INCREASE/DECREASE OVER SAME MONTH LY