

MONTHS OF SUPPLY-JULY 2023

MARKET	ACTIVES JULY 2023	ACTIVES JULY 2022	ACT % DIFF	UNITS SOLD JULY 2023	UNITS SOLD JULY 2022	% DIFF	MOS	MTD AVG SALES PRICE	% Diff MOM	YTD AVG SALES PRICE	% Diff YOY	DOM/ MOM %
NOVA	2488	4154	-40%	2454	3126	-22%	1.1	\$746k	4.3%	\$731k	1.7%	13/-7%
Alexandria City	174	243	-28%	179	228	-22%	1.0	\$681k	8.7%	\$725k	4.7%	16/---
Arlington County	282	461	-39%	189	245	-23%	1.5	\$871k	-2.7%	\$832k	1%	19/-5%
Ashburn	129	233	-45%	128	183	-30%	1.0	\$813k	9.2%	\$776k	2.2%	10/-23%
Falls Church	123	172	-28%	88	108	-19%	1.4	\$776k	7%	\$780k	10.4%	16/+14%
Fairfax County	951	1712	-45%	1041	1285	-19%	.9	\$817k	6%	\$791k	2%	13/---
Fairfax Station	11	29	-62%	15	26	-42%	.7	\$1,182M	7%	\$1.097M	-5%	12/-29%
Lorton	21	41	-49%	28	29	-4%	.8	\$691k	23%	\$685k	7%	16/+33%
Loudoun County	430	735	-42%	410	543	-25%	1.1	\$784k	2%	\$733k	1.3%	11/-8%
Prince William County	390	712	-45%	473	608	-22%	.8	\$585k	4%	\$566k	2%	12/---
Springfield	46	128	-64%	73	122	-40%	.6	\$684k	11%	\$680k	4%	8/---
Vienna	83	120	-31%	72	72	---	1.2	\$1,098M	5.4%	\$1,161M	8.3%	17/+55%
Woodbridge	130	266	-51%	192	246	-22%	.7	\$511k	6.2%	\$492k	3.6%	12/+9%
Wash DC	1740	1864	-7%	616	706	-13%	2.8	\$829k	2.4%	\$832k	-3%	29/+4%
Capitol Hill	49	73	-33%	31	44	-30%	1.6	\$1,207M	6%	\$1,045M	-5.2%	25/+32%
Downtown	21	26	-19%	5	13	-62%	4.2	\$471k	26%	\$504k	1.8%	18/-64%
Georgetown	43	62	-31%	21	16	31%	2.0	\$1,428M	-29%	\$1,659M	-20%	45/+5%
SW Waterfront (20024)	59	77	-23%	18	26	-31%	3.2	\$447k	2%	\$751k	41%	25/-7%
Montgomery County	791	1339	-41%	856	1096	-22%	.9	\$750k	6.7%	\$723k	4%	16/+7%
Bethesda	79	152	-48%	86	109	-21%	.9	\$1,369M	15%	\$1,275M	9%	21/+11%
Chevy Chase	61	66	-8%	48	38	26%	1.2	\$1,285M	-2.6%	\$1,362M	-1%	24/-27%
Potomac	45	73	-38%	55	58	-5%	.8	\$1,347M	-3.7%	\$1,420M	2.3%	19/+58%
Rockville	93	180	-48%	112	148	-24%	.8	\$611k	-4.3%	\$635k	3.4%	18/+38%
Silver Spring	165	328	-50%	202	246	-18%	.8	\$517k	1.5%	\$500k	-7%	15/---
Calvert County	155	194	-20%	104	146	-29%	1.5	\$468k	-6.7%	\$473k	-9%	18/+29%
Charles County	352	396	-11%	196	236	-17%	1.8	\$448k	.3%	\$444k	-1%	21/+75%
PG County	1023	1234	-17%	697	855	-18%	1.5	\$451k	7.3%	\$433k	3%	21/+40%
Saint Mary's County	175	232	-25%	103	165	-38%	1.7	\$439k	-6%	\$408k	1.7%	24/+50%
Chesterfield Co (SFH)	419	525	-20%	384	551	-30%	1.2	\$448k	3.8%	\$442k	5.8%	9/+44%
Goochland Co (SFH)	69	98	-30%	28	39	-28%	2.3	\$713k	6.5%	\$673k	7.6%	9/+233%
Hanover County (SFH)	202	238	-15%	81	143	-43%	2.1	\$474k	-5.2%	\$495k	4.5%	15/+33%
Henrico County (SFH)	165	268	-38%	254	357	-29%	.7	\$496k	13.3%	\$443k	5.4%	10/+20%
Powhatan Co (SFH)	55	64	-14%	41	44	-7%	1.8	\$483k	4.3%	\$491k	2.7%	18/+17%
Richmond City (SFH)	201	289	-30%	178	265	-33%	1.1	\$465k	4.3%	\$452k	3.7%	9/+67%

DOM/MOM-FIRST NUMBER =ACTUAL DOM/SECOND NUMBER=% INCREASE/DECREASE OVER SAME MONTH LY