

MONTHS OF SUPPLY-JUNE 2023

MARKET	ACTIVES JUNE 2023	ACTIVES JUNE 2022	ACT % DIFF	UNITS SOLD JUNE 2023	UNITS SOLD JUNE 2022	% DIFF	MOS	MTD AVG SALES PRICE	% Diff MOM	YTD AVG SALES PRICE	% Diff YOY	DOM/ MOM %
NOVA	2,676	3,829	-30%	3,158	3,871	-18%	.8	\$754k	2.6%	\$728k	1.3%	13/+30%
Alexandria City	186	238	-22%	245	301	-19%	.8	\$761k	5.8%	\$732k	4.6%	14/---
Arlington County	284	422	-33%	275	286	-4%	1.0	\$827k	-1%	\$826k	1.6%	21/+5%
Ashburn	143	207	-31%	175	221	-21%	.8	\$782k	-1%	\$770k	1.2%	20/+150%
Falls Church	127	167	-24%	123	133	-8%	1.0	\$774k	3.8%	\$779k	11.4%	10/-33%
Fairfax County	1,057	1,584	-33%	1,312	1,596	-18%	.8	\$820k	3.4%	\$786k	1.3%	11/+10%
Fairfax Station	12	30	-60%	17	27	-37%	.7	\$1,056M	-6.3%	\$1,081M	-7.4%	5/-29%
Lorton	26	37	-30%	29	55	-47%	.9	\$692k	6%	\$684k	5.5%	7/-13%
Loudoun County	479	658	-27%	533	697	-24%	.9	\$765k	-1.5%	\$769k	.9%	14/+75%
Prince William County	412	634	-35%	560	744	-25%	.7	\$586k	1.8%	\$563k	1.2%	11/+38%
Springfield	53	108	-51%	113	162	-30%	.5	\$713k	4.4%	\$679k	3.3%	8/---
Vienna	85	125	-32%	89	98	-9%	1.0	\$1,179M	5%	\$1,171M	9%	15/+67%
Woodbridge	152	222	-32%	212	285	-26%	.7	\$512k	4%	\$488k	3%	11/+38%
Wash DC	1,864	1,874	-.5%	752	893	-16%	2.5	\$819k	-10.2%	\$833k	-3%	30/+15%
Capitol Hill	64	81	-21%	46	69	-33%	1.4	\$959k	-5.5%	\$1,024M	-6.7%	16/+33%
Downtown	18	27	-33%	16	18	-11%	1.1	\$391k	---	\$506k	-1.5%	17/-29%
Georgetown	43	58	-26%	22	26	-15%	2.0	\$1,562M	-30.7%	\$1,710M	-17.7%	44/+91%
SW Waterfront (20024)	65	93	-30%	22	26	-15%	3.0	\$478k	-7.5%	\$804k	46%	26/-47%
Montgomery County	794	1,177	-33%	1,041	1,348	--23%	.7	\$772k	6.5%	\$718k	3.3%	14/+17%
Bethesda	100	149	-33%	116	142	-18%	.9	\$1,359M	23%	\$1,257M	7.8%	20/+5%
Chevy Chase	67	66	2%	46	50	-8%	1.5	\$1,533M	11.7%	\$1,381M	-3%	17/-15%
Potomac	55	72	-24%	69	78	-12%	.8	\$1,419M	1.2%	\$1,437M	3.6%	12/+72%
Rockville	87	182	-52%	136	173	-21%	.6	\$651k	1.9%	\$639k	4.8%	12/+9%
Silver Spring	170	263	-35%	255	332	-23%	.7	\$526k	.3%	\$497k	1%	16/+45%
Calvert County	141	196	-28%	112	172	-35%	1.2	\$515k	-7%	\$474k	.9%	18/+64%
Charles County	343	293	17%	226	283	-20%	1.5	\$456k	-8%	\$444k	-5%	24/+118%
PG County	938	1,041	-10%	808	944	-14%	1.2	\$447k	3.9%	\$430k	2.3%	20/+33%
Saint Mary's County	194	204	-5%	158	167	-5%	1.2	\$448k	9.1%	\$404k	2.7%	20/+67%
Chesterfield Co (SFH)	379	441	-14%	432	600	-28%	1.0	\$457k	5.3%	\$441k	6.3%	14/+40%
Goochland Co (SFH)	81	90	-10%	48	59	-19%	2.8	\$656k	1.5%	\$668k	8%	30/+150%
Hanover County (SFH)	204	237	-14%	149	163	-9%	2.1	\$491k	1.4%	\$497k	6.2%	19/+6%
Henrico County (SFH)	166	254	-35%	311	393	-21%	.7	\$485k	5.3%	\$432k	3.9%	12/+50%
Powhatan Co (SFH)	57	68	-16%	31	54	-43%	1.9	\$498k	.5%	\$493k	2.5%	20/+25%
Richmond City (SFH)	181	255	-29%	240	292	-18%	.9	\$545k	18.4%	\$450k	3.7%	15/+50%

DOM/MOM-FIRST NUMBER =ACTUAL DOM/SECOND NUMBER=% INCREASE/DECREASE OVER SAME MONTH LY