

MONTHS OF SUPPLY-APRIL 2023

MARKET	ACTIVES Apr 2023	ACTIVES APR 2022	ACTIVES % APR 2022 vs Apr 2023	SOLD UNITS Apr 2023	UNITS SOLD % Apr 2022 vs Apr 2023	MOS	MTD AVG SALES PRICE	% Diff MOM	YTD AVG SALES PRICE	% Diff YOY	DOM/ MOM %
NOVA	2306	2515	-8%	2412	-34%	.9	\$739k	1.5%	\$709k	1%	17/+89%
Alexandria City	154	217	-29%	184	-34%	.8	\$769k	7.7%	\$715k	5%	18/+100%
Arlington County	275	325	-15%	213	-30%	1.3	\$838k	2%	\$821k	3%	32/+68%
Ashburn	139	126	10%	139	-30%	1.0	\$806k	-2.1	\$758k	-4.4%	18/+125%
Falls Church	93	101	-8%	92	-40%	1.0	\$783k	12.3%	\$737k	11%	16/-6%
Fairfax County	882	1052	-16%	994	-35%	.9	\$807k	3.6%	\$766k	.9%	14/+40%
Fairfax Station	15	18	-17%	21	-16%	.7	\$1,119M	-10%	\$1,061M	-9.3%	21/-16%
Lorton	14	23	-39%	29	-28%	.5	\$758k	15%	\$685k	10.2%	12/+71%
Loudoun County	434	385	13%	426	-33%	1.1	\$759k	-4.7%	\$759k	.4%	16/+129%
Prince William County	365	347	5%	439	-37%	.8	\$568k	.4%	\$547k	1.2%	14/+100%
Springfield	36	46	-22%	88	-33%	.4	\$734k	9%	\$659k	3.4%	14/+180%
Vienna	76	72	6%	63	-33%	1.2	\$1,129M	8.7%	\$1,214M	23.2%	14/+8%
Woodbridge	104	127	-18%	181	-39%	.6	\$495k	-8%	\$479k	2.4%	12/+100%
Wash DC	1762	1667	6%	610	-34%	2.9	\$908k	2.3%	\$834k	-1.2%	29/-4%
Capitol Hill	55	57	-4%	35	-37%	1.6	\$1,095M	-8%	\$1,054M	-6.7%	17/-23%
Downtown	19	31	-39%	9	-44%	2.1	\$337k	-40%	\$395k	-29.4%	12/-16%
Georgetown	50	43	16%	11	-61%	4.5	\$1,759M	6.4%	\$1,712M	-14%	36/+44%
SW Waterfront (20024)	49	77	-37%	15	-6%	3.3	\$1,816M	266%	\$988k	83.3%	30/-3%
Montgomery County	761	887	-14%	777	-37%	.9	\$729k	2.9%	\$684k	3.7%	15/+25%
Bethesda	100	108	-7%	83	-22%	1.2	\$1,334M	10%	\$1,226M	11.3%	13/-28%
Chevy Chase	52	69	-25%	36	-18%	1.4	\$1,465M	18%	\$1,289M	-3.3%	18/-18%
Potomac	54	55	-2%	36	-47%	1.5	\$1,303M	-8%	\$1,398M	2%	91/-31%
Rockville	85	118	-28%	120	-36%	.7	\$640k	-5.8%	\$617k	4.4%	12/-8%
Silver Spring	172	191	-10%	178	-37%	.9	\$487k	-4.2%	\$476k	-1.3%	17/+31%
Calvert County	130	128	2%	108	-21%	1.2	\$472k	-3.5%	\$465k	1.3%	37/+164%
Charles County	286	211	36%	186	-29%	1.5	\$430k	-3%	\$433k	-6%	28/+87%
PG County	810	720	13%	656	-27%	1.2	\$435k	2.7%	\$423k	2.2%	28/+100%
Saint Mary's County	162	144	13%	122	-26%	1.3	\$387k	-5%	\$389k	1%	24/+4%
Chesterfield Co (SFH)	350	363	-4%	331	-34%	.9	\$449k	6.7%	\$430k	6%	19/+90%
Goochland Co (SFH)	94	73	29%	32	-32%	3.0	\$583k	3.7%	\$600K	13.2%	42/+100%
Hanover County (SFH)	212	176	21%	82	-45%	2.0	\$490k	4.7%	\$491k	5.8%	27/+8%
Henrico County (SFH)	177	243	-27%	214	-32%	.7	\$416k	-1.8%	\$401k	2.3%	19/+90%
Powhatan County (SFH)	44	54	-19%	18	-54%	1.4	\$497k	9%	\$506k	8%	29/+164%
Richmond City (SFH)	156	213	-27%	173	-36%	.8	\$449k	5.6%	\$398k	.2%	19/+73%

DOM/MOM-FIRST NUMBER =ACTUAL DOM/SECOND NUMBER=% INCREASE/DECREASE OVER SAME MONTH LY