

MONTHS OF SUPPLY-MARCH 2023

MARKET	ACTIVES Mar 2023	ACTIVES Mar 2022	ACTIVES % Mar 2022 vs Mar 2023	SOLD UNITS Mar 2023	UNITS SOLD % Mar 2022 vs Mar 2023	MOS	MTD AVG SALES PRICE	% Diff MOM	YTD AVG SALES PRICE	% Diff YOY	DOM/ MOM %
NOVA	2337	1851	26%	2310	-33%	1.1	\$723k	.1%	\$694k	.9%	22/+83%
Alexandria City	153	147	4%	193	-35%	.8	\$707k	2.1%	\$693k	4.3%	25/+56%
Arlington County	296	304	-3%	197	-32%	1.5	\$844k	6%	\$818k	4.1%	29/+45%
Ashburn	128	94	36%	96	-48%	1.3	\$745k	-2%	\$729k	.5%	12/+50%
Falls Church	87	73	19%	84	-37%	1.0	\$842k	15.3%	\$720k	11%	24/---
Fairfax County	932	761	22%	960	-32%	.9	\$777k	-2.3%	\$744	-6%	20/+67%
Fairfax Station	14	13	8%	11	-48%	1.3	\$1,106M	-2.4%	\$1,013M	-10%	8/+167%
Lorton	21	20	5%	32	-9%	.7	\$658k	.02%	\$655k	8%	10/+11%
Loudoun County	401	266	51%	365	-37%	1.1	\$767k	2.2%	\$754k	2.7%	20/+150%
Prince William County	372	239	56%	425	-34%	.9	\$553k	.3%	\$537k	1.7%	21/+133%
Springfield	55	36	53%	84	-36%	.7	\$652k	-.7%	\$624k	.5%	15/+150%
Vienna	72	48	50%	61	-10%	1.2	\$1,280M	27%	\$1,241M	30%	24/+50%
Woodbridge	108	78	38%	178	-37%	.6	\$482k	1%	\$472k	4.5%	19/+138%
Wash DC	1694	1489	14%	620	-31%	2.7	\$801k	-7.3%	\$806k	-2.8%	42/+45%
Capitol Hill	52	52	-----	39	-19%	1.3	\$1,022M	-9%	\$1,037M	-6.4%	35/+59%
Downtown	16	22	-27%	13	-19%	1.2	\$431k	-30%	\$410k	-27%	18/+33%
Georgetown	48	43	12%	15	-57%	3.2	\$2,043M	-5%	\$1,700M	-20%	57/+8%
SW Waterfront (20024)	43	75	-43%	21	-28%	2.0	\$490k	-13%	\$702k	28%	57/+24%
Montgomery County	703	652	8%	758	-27%	.9	\$669k	-1.6%	\$662k	4.4%	27/+69%
Bethesda	91	82	11%	75	-34%	1.2	\$1,271M	14%	\$1,136M	8%	28/+22%
Chevy Chase	63	60	5%	26	-30%	2.4	\$1,229M	-14%	\$1,202M	-11.5%	42/+83%
Potomac	47	43	9%	27	-40%	1.7	\$1,594M	15.3%	\$1,447M	8.6%	34/+325%
Rockville	82	80	3%	109	-32%	.8	\$619k	5.3%	\$609k	11.3%	22/-22%
Silver Spring	152	153	-1%	196	-23%	.8	\$469k	-5.2%	\$474k	1%	29/+123%
Calvert County	120	85	41%	93	-28%	1.3	\$477k	9.4%	\$464k	3.6%	38/+124%
Charles County	288	145	99%	201	-16%	1.4	\$457k	4%	\$433k	.1%	32/+68%
PG County	822	630	40%	751	-23%	1.1	\$425k	2.1%	\$418k	2%	36/+89%
Saint Mary's County	164	126	30%	132	-20%	1.2	\$410k	10.5%	\$391k	4%	36/+100%
Chesterfield Co (SFH)	335	294	14%	351	-24%	.8	\$419k	3.4%	\$423k	6%	24/+118%
Goochland Co (SFH)	89	68	31%	29	-17%	2.8	\$660k	-2.1%	\$647k	13.2%	32/+14%
Hanover County (SFH)	199	171	16%	105	-23%	1.9	\$484k	4.8%	\$487k	6.2%	33/+57%
Henrico County (SFH)	173	200	-14%	209	-31%	.7	\$418k	.6%	\$395k	4.4%	24/+118%
Powhatan County (SFH)	44	39	13%	29	-19%	1.3	\$473k	-6.8%	\$508k	7%	50/+194%
Richmond City (SFH)	174	179	-3%	189	-26%	.8	\$388k	.9%	\$378k	-1.7%	24/+33%

DOM/MOM-FIRST NUMBER =ACTUAL DOM/SECOND NUMBER=% INCREASE/DECREASE OVER SAME MONTH LY